

Notice to Proposers:

BULLETIN #7

REQUEST FOR PROPOSALS (RFP)

**AUTOMATED EMPLOYEE SCHEDULING SYSTEM (AESS)
SOFTWARE AND SERVICES
RFP 321SH**

POSTED QUESTIONS TO-DATE - ANSWERED

1. Re: the County's insurance requirements, specifically item 13.2 Performance Security. Because the contract is for a period that could extend over multiple years for both phases our surety has indicated they would not write a performance bond for this length of time

The County also is approaching this project with a pilot phase so the performance of our software is tested before the County will incur substantial costs. Also the County also has a 20% holdback that provides additional security.

I do not think any small company can obtain this coverage and it is not called for specifically on the County's purchasing web site.

<http://doingbusiness.lacounty.gov/insurance.htm>

...would the County consider waiving this requirement to encourage small businesses like mine to bid on this project?

The insurance coverages listed on the County's purchasing website are the minimum that should be included in all County service contracts. The insurance types and coverage limits for a proposed contract service are determined based upon potential risk exposure to the County. Depending on the type of contract service, additional insurance coverages may be required (i.e. professional liability, property coverage, crime, sexual misconduct liability, and various other types). Furthermore, although the County encourages small businesses to take advantage of County contracting opportunities whenever possible, the County will not lower its insurance standards, or waive its insurance requirements to accommodate such participation.