

**REQUIRED FORMS - EXHIBIT 11**

**PRICE SHEET**

**[Revised and Restated Under Bulletin Number 20 for RFP No. 475-SH]**

**1.0 FIXED PRICE FOR FLEET MANAGEMENT AND MAINTENANCE SERVICES**

1.1 Contractor shall provide all Fixed-Price management and maintenance services as required in the Contract at the annual price set forth below. Contractor shall invoice County one-twelfth of the annual Fixed-Price portion of the Contract in arrears on a monthly basis, beginning thirty (30) calendar days after the Work Start Date of the Contract, for the prior calendar month.

1.2 The annual price payable by County to Contractor for the provision of all Fixed Price services required under the Contract shall be (\$\_\_\_\_\_). The amount is for the Fixed-Price base fleet size of 4,800 units, in the quantities specified below for Groups 1 through 4 [see TABLE 1 below]. The annual price for Fixed-Price services shall be firm and fixed for the term of the Contract, unless adjusted in accordance with the terms of the Contract. The annual price may be adjusted in accordance with sub-paragraph 8.1 (Change Orders and Amendments) and Paragraph 5.0 (Contract Sum) of the Contract, The annual price set forth above will remain as the set price for the base Fleet size of 4,800 units, from which all future Fixed-Price adjustments will be made.

**2.0 BASE FLEET SIZE, FIXED PRICE**

**2.1 Fixed-Price Base Fleet Size**

<b>TABLE 1. FIXED-PRICE BASE FLEET SIZE</b>	<b>NUMBER OF UNITS</b>
<b>Group 1</b> - Non-ERV sedans, SUVs, trucks, vans, and other vehicles/equipment with a GVW rating of 10,000 lbs. or less, and all on-road trailers.	<b>2,594</b>
<b>Group 2</b> - ERV sedans, SUVs, trucks, and vans with a GVW rating of 10,000 lbs. or less, as well as all on and off-road motorcycles, and ATVs.	<b>1,874</b>
<b>Group 3</b> – Trucks, some buses and other vehicles/equipment with a GVW rating of 10,001 lbs. or greater.	<b>249</b>
<b>Group 4</b> - Local and statewide inmate Buses (Equipment Types 31, 34 and 37).	<b>83</b>
<b>TOTAL</b>	<b>4,800</b>

## 2.2 Fixed-Price Adjustments, Change to Base Fleet Size

TABLE 2. FLEET COMPONENT GROUPS	PER-UNIT PRICE
<b>Group 1</b> - Non-ERV sedans, SUVs, trucks, vans, and other vehicles/equipment with a GVW rating of 10,000 lbs. or less, and all on-road trailers.	\$ _____
<b>Group 2</b> - ERV sedans, SUVs, trucks, and vans with a GVW rating of 10,000 lbs. or less, as well as all on and off-road motorcycles, and ATVs.	\$ _____
<b>Group 3</b> – Trucks, some buses and other vehicles/equipment with a GVW rating of 10,001 lbs. or greater.	\$ _____
<b>Group 4</b> – Local and statewide inmate Buses (Equipment Types 31, 34 and 37).	\$ _____

\*The current equipment type numbers of vehicles assigned to each Fleet Component Group are as follows:

**Group 1:** 4, 7, 10, 11, 13, 25, 39, 40, 41, 43, 44, 45, 46, 47, 48, 49, 50, 51, 52, 55, 58, 61, 64, 67, 70, 71, 73, 80, 91, 92, 93, 94, 95, 96, and 98

**Group 2:** 1, 2, 9, 15, 16, 19, 20, 22, 23, 24, 28, and 97

**Group 3:** 3, 5, 6, 29, 30, 66, 68, 69, 72, 74, 75, 76, 79, 82, 85, 86, 87, 88 and 90

**Group 4:** 31, 34, and 37

A description of each of the equipment types is provided in Exhibit 6 (Vehicle/Equipment Type Code List) to Appendix B (Statement of Work Exhibits). Additional equipment type numbers may be added during the term of the Contract by the County Project Manager or designee as needed, and grouped as appropriate within Fleet Component Groups 1 through 4 above.

## 2.3 COLAs

At the sole discretion of the County, cost of living adjustments (COLAs) may be applied to the base price for Fixed-Price services in accordance with subparagraph 5.6 (Cost of Living Adjustment (COLAs)) of the Contract.

## 2.4 Fixed-Price Change Due to Change in Fleet Size

2.4.1 The per-unit prices for Groups 1 through 4 set forth in Table 2 (Fleet Component Groups) above, are applicable for each vehicle or piece of equipment added to, or deleted from, the Fixed-Price Fleet.

- 2.4.2 The adjustment amount for any increase or decrease to the Fixed-Price base fleet price shall be calculated based on the per-unit prices listed in Table 2 (Fleet Component Groups) above, and shall be added to, or deducted from the annual Fixed-Price in the manner set forth below.
- 2.4.3 In accordance with sub-paragraph 3.2.3 (Initial Fleet Reconfiguration and Reassignment) of Exhibit A (Statement of Work), an initial Fixed-Price fleet size adjustment from the **base fleet size of 4,800 units** shall be made within the first five (5) business days after the Work Start Date, and will be effective retroactively to the Work Start Date. Additionally, Fixed Price fleet size adjustments shall be made semi-annually, on the first of the month every six (6) months thereafter.
- 2.4.4 Interim Fixed-Price fleet size adjustments may be made, when requested in writing by Contractor, or by County, when increases or decreases equating to \$150,000 occur within a semi-annual period. The interim Fixed-Price adjustment shall become effective on the first day of the month following the date the adjustment is approved by the County Project Director or the County Project Manager, and a Change Order is executed.
- 2.4.5 Any vehicle or piece of equipment (e.g. attached refrigeration units) found during a fleet inventory review to be assigned to the wrong Fleet Component Group (Table 2), based on its vehicle or equipment type, shall be assigned to the correct group at that time.
- 2.4.6 The Fleet size adjustment for any vehicle, when removed, corrected, and/or added to the Fleet will be priced according to its correct Fleet Component Group assignment.

## 2.5 **Fixed-Price Change Due to Parts Costs Increases**

- 2.5.1 The annual price for Fixed-Price services may be adjusted on the Contract Work Start Date anniversary for subsequent years of the Contract, if it is determined that verified increases to Contractor's actual costs for Fixed-Price automotive parts due to market price mandates, governmental and/or environmental related costs (but excluding sales taxes), as determined by the County Project Manager or designee.
- 2.5.2 An adjustment to the annual price for Fixed Price services shall not be made if Contractor has been granted a COLA which equals or exceeds the verified percentage price increase for automotive parts. When a COLA has been granted which is less than the verified percentage price increase, the adjustment to the annual price for Fixed-Price services shall equal the difference between the COLA percentage increase and the verified percentage price increase. When no COLA has been granted, the percentage increase to the annual price for Fixed-Price services shall be adjusted as verified by the parties.

2.5.3 Using a method determined by the County Project Manager or designee, automotive parts pricing comparisons shall be made annually, at the beginning and ending of the one-year period preceding the Contract's Work Start Date anniversary on an annual basis. The actual COLA granted to Contractor, if any, shall be subtracted from the resulting actual "Percentage of Parts Price Increase." If the results are less than zero, there will not be a parts cost increase granted for that period. If the results are greater than zero, then an increase may be granted to the annual price for Fixed-Price services in proportion to the parts-versus-labor expenses incurred under Fixed-Price. (Fixed-Price parts-versus-labor expenses shall be recorded in ShopFax.)

Example: Should the Contractor be granted 0% COLA, and the actual "Percentage of Parts Price Increase" was determined to be 3.0%, and parts were found to make up 40% of Fixed Price expenses, the Contractor's annual price for Fixed-Price services may be increased as follows:

$$\begin{aligned} \text{Annual price} \times .40 &= \text{Parts cost} \\ \text{Parts cost} \times .03 \text{ increase} &= X \\ \text{Annual price} + X &= \text{increased annual price} \end{aligned}$$

This increase relates solely to parts and not to labor. The Contractor's annual price for the Fixed-Price base fleet size of **4,800** units (sub-paragraph 1.2 above) and the current rates used for changes to the base fleet size for Fixed-Price services (sub-paragraph 2.2 above) shall be increased accordingly.

## 2.6 Fixed-Price Change Due to Sales Tax Increases or Decreases

2.6.1 The annual price for Fixed-Price services may be adjusted throughout the term of the Contract, coinciding with, or no more than sixty (60) calendar days following, any sales tax change, if it is determined by the County Project Manager or designee that increases or decreases in the sales tax impact the Contractor's cost of providing the required Fixed-Price services under the Contract.

2.6.2 The increase or decrease to the annual price for Fixed-Price services shall be adjusted only to the impacted portion of the Fixed-Price cost as determined by the County Project Manager or designee. The Fixed-Price base fleet size of **4,800** units and the current change in Fleet size rates for Fixed-Price services shall be increased or decreased accordingly (refer to sub-paragraph 2.5.3).

## 2.7 Fixed-Price Adjustments for Minimum Staffing Increases or Decreases

2.7.1 The annual price for Fixed-Price services shall be adjusted for increases or decreases to Exhibit 3A (Minimum Staffing Levels per Repair Location) of Appendix B (SOW Exhibits) of the RFP, when required by County.

2.7.2 County's Fixed Rate for Changes in Minimum Staffing: An addition or reduction of journeyman vehicle, equipment, or body/fender technicians, or automotive painters above or below the total Minimum Staffing Levels of one hundred, thirty-one (131) personnel in these job classifications, as specified in Exhibit 3A (Minimum Staffing Levels per Repair Location) to Appendix B (SOW Exhibits), shall increase or decrease the Contractor's annual price (see sub-paragraph 1.2 above) for Fixed-Price services by **\$65,000** annually per staff employee added or deleted. Example:

2.7.2.1 Should the Department open a new repair location, and the County Project Manager determines that this requires additional minimum staff technician (and not just the transfer of existing personnel), the annual price for Fixed-Price services would increase by \$65,000, per technician added.

2.7.2.2 Conversely, should the Department close a repair location or require less minimum staff technician at any location, and the County Project Manager determines that this requires a reduction of minimum staff technicians, Contractor shall decrease the price for Fixed-Price services by \$65,000 per staff technician eliminated.

2.8 Any Fixed-Price changes, with the exception of COLA, shall be in the form of a Change Order in accordance with sub-paragraph 8.1 (Change Orders and Amendments) of the Contract.

### 3.0 FEE-FOR-SERVICE (FFS) WORK

#### 3.1 Hourly Labor Rates

3.1.1 The following hourly labor rates shall apply to FFS work as specified in sub-paragraph 4.5 below.

TABLE 3. FLEET CATEGORIES	HOURLY LABOR RATE	OVERTIME HOURLY LABOR RATE
Mechanical repair, including but not limited to: new vehicle processing, PM, outfitting, special events, preparation for decommissioning/disposal - for light and medium vehicles, trailers and RV trailers, with GVW ratings up to 10,000 lbs. Mechanical repair for all boats.	\$ _____	\$ _____
Mechanical repair, including but not limited to: new vehicle processing, PM, outfitting, special events, preparation for decommissioning/disposal, for heavy vehicles, trailers, semi-trailers, and RV trailers with GVW ratings of 10,001 lbs. or greater.	\$ _____	\$ _____
Mechanical repair and body repair/painting of off-highway and auxiliary equipment.	\$ _____	\$ _____
Mechanical repair and body repair/painting of on and off-road motorcycles and ATVs.	\$ _____	\$ _____
Body repair/painting for light and medium vehicles, trailers and RV trailers with GVW ratings up to 10,000 lbs.	\$ _____	\$ _____
Body repair/painting for heavy vehicles, trailers, semi-trailers, RV trailers, and buses, with GVW ratings of 10,001 lbs. or greater. Body repair/painting for all boats.	\$ _____	\$ _____

#### 3.2 FFS Paint Material Costs

3.2.1 Contractor's paint-hour rates (Table 4) shall apply to accident and other FFS body/paint repairs which are described in sub-paragraphs 3.10.9 (Paint Material Costs), 4.34.9.1 (Quick-Fix Accident Repair), 4.34.9.4 (Minor Accident Repair), 4.34.9.7 (Major Accident Repair), and 4.34.9.9 (Complete Repaint (Single or Multiple-Stage) with Minor Body Damage) of Exhibit A (Statement of Work).

3.2.2 Increases in auto and truck paint material costs due to governmental or environmental regulations, and/or market price fluctuations, may justify changes in the paint-hour rates when documented by Contractor, and approved by the County Project Director or County Project Manager. In the event that changes to government regulations regarding the content of paint materials create an increase in the cost of paint supplies, the parties may agree to re-negotiate the paint-hour rates set forth in Table 4 below, in accordance with sub-paragraph 5.1.9 of the Contract and sub-paragraph 3.10.9.3 of Appendix A (Statement of Work). The County Project Manager shall have authority on behalf of the County to execute any such Change Order in accordance with sub-paragraph 8.1 (Change Orders and Amendments) of the Contract.

<b>TABLE 4.</b> <b>CATEGORY</b>	<b>COST PER ESTIMATED PAINT-HOUR</b>
<b>Single-Stage Paint Rate</b>	\$ _____
<b>Multiple-Stage Paint Rate</b>	\$ _____

**3.3 COLAs**

At the sole discretion of the County, cost of living adjustments (COLAs) may be applied to the FFS hourly rates in accordance with sub-paragraph 5.6 (Cost of Living Adjustments (COLAs)) of the Contract.

3.4 Any FFS changes, with the exception of COLA, shall be in the form of a Change Order in accordance with sub-paragraph 8.1 (Change Orders and Amendments) of the Contract.

**4.0 FFS DETAIL**

4.1 Contractor shall provide FFS repair and maintenance services at the FFS hourly labor rates specified in sub-paragraph 3.1 above, plus repair parts costs at actual Contractor cost with tax, plus a six percent (6%) administrative handling fee for parts.

4.2 All FFS work is subject to prior approval by County Project Manager or designee. Any FFS work performed (see sub-paragraph 4.3 below) without approval shall be deemed a gratuitous effort on the part of the Contractor. Contractor shall have no claim whatsoever against County therefore.

- 4.3 Contractor shall document the work approval in Comments Section of each FFS Repair Order. Documentation shall include:
1. Date and time of approval;
  2. Name and title of Department Fleet management personnel providing approval;
  3. Approval number, if given;
  4. Number of labor hours approved; and
  5. Total approved cost.
- 4.4 For the purposes of FFS labor, actual hours shall be defined as actual technician labor time, not to exceed, and as applicable to, the times listed in:
- Motor Labor Guide and/or ALLDATA, for mechanical repairs;
  - CCC One Estimating, or other County-approved crash estimating guide for accident and paint repairs;
  - Genesis Frame Measuring System time estimates for accident and paint repairs;
  - Appendix B (Statement of Work Exhibits), Exhibit 4 (Preventive Maintenance Schedules, Labor Times, and Vehicle Classifications); and
  - Other labor hour standards specified and pre-authorized by County for repairs not listed in these documents.
- 4.5 FFS work applies to, but is not limited to:
- 4.5.1 Vehicles, equipment, and boats assigned to FFS (as approved by County Project Manager or designee);
- 4.5.2 Vehicle accident repairs (as approved by County Project Manager or designee);
- 4.5.3 Paint and body repairs not resulting from accident, vandalism, or operator abuse (when requested and approved by County Project Manager or designee);
- 4.5.4 Paint and body repairs as a result of corrosion, fading, clear-coat discoloration, or peeling, and not as a result of the Contractor's failure to properly maintain the vehicle;
- 4.5.5 FFS paint materials (including paint, primer, activators, thinners, reducers, and hardeners) for accidents and other FFS body/paint repairs. See also, sub-paragraph 3.10.9 (Paint Material Costs) of Appendix A (Statement of Work). (Such repairs are rendered at the paint material rates specified in Table 4 above with no markup);
- 4.5.6 Frame repair due to accident. See sub-paragraph 4.9.2 (Labor Time Estimates, Accident, Body, and Paint Repairs) of Appendix A (Statement of Work);



- 4.5.7 Vandalism and/or vehicle abuse, as determined by County Project Manager or designee;
- 4.5.8 All Department-affiliated joint task force vehicles, including, but not limited to, PM, inspections, mechanical and electrical repair, accident, body, and paint repair, outfitting, new vehicle preparation, preparation for decommissioning, recall and campaign transportation, and all labor and parts not covered under a manufacturer warranty;
- 4.5.9 Repairs normally covered under a vehicle's new car warranty, but no longer covered by the manufacturer due to extended storage time by the Department. (This does not include used vehicles purchased from auctions.);
- 4.5.10 Fabrication of equipment and or parts, and other customization and reinforcing;
- 4.5.11 Installation of County radio equipment if requested;
- 4.5.12 Hours incurred by Contractor personnel assisting with vehicle testing during non-business hours. FFS overtime hourly labor rates shall apply. Hours incurred for vehicle testing during normal business hours are covered under Fixed-Price. See sub-paragraph 2.2.11.5 of Appendix A (Statement of Work);
- 4.5.13 Vehicle outfitting in excess of limits set forth in sub-paragraph 4.27.2 (New Vehicle Outfitting, General) of Appendix A (Statement of Work). FFS overtime hourly labor rates shall apply;
- 4.5.14 Cannibalization of body, mechanical, and electrical parts (labor) from decommissioned vehicles earmarked for scrap or auction. Labor charges for removal of these parts shall be in accordance with FFS Body Repair/Painting regular hourly labor rates listed in this Exhibit 11 (Price Sheet) and shall not exceed ten (10) hours for the complete dismantling of a vehicle in accordance with sub-paragraph 4.32.8.3 of Appendix A (Statement of Work), as approved by County Project Manager or designee);
- 4.5.15 Vehicle preparation for decommissioning in excess of limits set forth in sub-paragraphs 4.32.1 (Fixed-Price Decommissioning Services) and 4.32.2 (Fee-for-Service (FFS) Decommissioning Services) of Appendix A (Statement of Work). Contractor shall invoice County for FFS work at the overtime hourly labor rates specified in this Exhibit 11 (Price Sheet);
- 4.5.16 Repairs performed on vehicles specifically put in a temporary FFS category; e.g. vehicles undergoing refurbishment, or repairs to decommissioned vehicles intended for auction;

- 4.5.17 “New vehicle preparation” of used vehicles/equipment being brought into the fleet part way through their service life cycle; e.g. auctions, military surplus, bailment, donated or seized vehicles. (No factory and/or County warranty is guaranteed or implied for these vehicles.);
- 4.5.18 First-time repairs/servicing of used vehicles/equipment brought into the Fleet part way through their service life cycle; e.g. auctions, military surplus, bailment, donated or seized vehicles. (Subsequent repairs/servicing may be Fixed-Price should the vehicle be placed into the Fixed-Price category. No factory and/or County warranty is guaranteed or implied for these vehicles.);
- 4.5.19 Outfitting of used vehicles/equipment being brought into the fleet part way through their service life cycle; e.g. auctions, military surplus, bailment, donated or seized vehicles. (No factory and/or County warranty is guaranteed or implied for these vehicles.);
- 4.5.20 Vehicle/equipment detailing in excess as described in 4.18.2.7 of Appendix A (Statement of Work);
- 4.5.21 Special-event mobile technician and service truck services for such events as the Rose Parade, elections, and others. See sub-paragraph 2.2.12 (Staffing During Special Events) of Appendix A (Statement of Work);
- 4.5.22 Light bar lens replacement on vehicles as a result of corrosion, fogging over, fading, clear-coat discoloration, and peeling (not as a result of the Contractor’s failure to properly maintain the vehicle);
- 4.5.23 Emergency situation labor as determined by County Project Manager or designee, outside normal business hours and on an overtime basis;
- 4.5.24 New vehicle processing in excess of limits set forth in sub-paragraph 4.27.1 (New Vehicle Processing) of Appendix A (SOW);
- 4.5.25 Recall and/or campaign work performed outside of normal business hours (Should a specific recall and/or campaign completion become extremely urgent, and not as a result of Contractor’s failure to act on the recall in a timely manner), County Project Manager or designee may authorize Contractor FFS overtime hourly labor rates for all such work;
- 4.5.26 Maintenance and repair of vehicle MDC systems (not including the computer or transceiver units) for all vehicles assigned to the FFS category at the FFS hourly labor rates cited in this Exhibit 11 (Price Sheet).

#### 4.6 **FFS/Direct Purchase**

- 4.6.1 Contractor shall FFS/Direct Purchase services, parts, special delivery services for parts, towing, equipment, related materials, and supplies, as directed by County Project Manager.
- 4.6.2 Contractor shall invoice County for all FFS/Direct Purchases at Contractor's actual cost with tax, plus an administrative handling fee not to exceed two percent (2%) of actual cost.
- 4.6.3 With regard to FFS/Direct Purchase of subcontractor services, Contractor shall be responsible for complying with all repair time requirements enumerated in sub-paragraph 4.9 (Labor Time Estimates) of Appendix A (Statement of Work).
- 4.6.4 Contractor is responsible for, and shall warrant the quality, completeness, and timeliness of, all subcontractor services rendered on behalf of County.
- 4.6.5 Contractor shall make every effort to obtain the best price for all requested purchases. Contractor shall utilize a competitive bidding process using a selection process approved by County Project Manager.
- 4.6.6 All FFS/Direct Purchases are subject to prior approval by County Project Manager or designee. FFS/Direct Purchases made without such approval shall be deemed gratuitous on the part of the Contractor. Contractor shall have no claim whatsoever against County therefore.
- 4.6.7 FFS/Direct Purchase may include, but not be limited to the following services:
  - 4.6.7.1 Outfitting parts, as directed by County Project Manager or designee, using a purchasing process approved by County Project Manager. See sub-paragraph 4.27.5 (Minimum Inventory, Refurbished and/or New Outfitting Parts) of Appendix A (Statement of Work);
  - 4.6.7.2 ERV rims for patrol vehicles purchased and supplied by Contractor, in coordination with and as directed and approved by County Project Manager or designee. See sub-paragraph 3.13.1(b) of Appendix A (Statement of Work);
  - 4.6.7.3 "Top-off" oil which is consigned, but not accounted for by specific vehicle, to County locations determined not to be under Contractor control;

- 4.6.7.4 Engine oil analysis services for FFS Fleet boats and select FFS heavy-duty vehicles, when requested by County Project Manager or designee. See sub-paragraph 4.3.11 (Engine Oil Analysis: Heavy Duty Vehicles and Boats) of Appendix A (Statement of Work);
- 4.6.7.5 Bus accident repair;
- 4.6.7.6 Repair of fiberglass components, hydraulic cylinders, and recreational vehicle trailers;
- 4.6.7.7 Repair of electric material-handling equipment;
- 4.6.7.8 Certification, if applicable, of electric material-handling equipment;
- 4.6.7.9 Installation of tires for specialized off-highway and heavy equipment;
- 4.6.7.10 Custom wood or metal fabrication and installation;
- 4.6.7.11 Trash disposal services for locations other than the MCJ repair location. See sub-paragraph 3.13.1(c) of Appendix A (Statement of Work);
- 4.6.7.12 Vehicle towing due to accident or vandalism;
- 4.6.7.13 Vehicle towing for safely operable decommissioned vehicles which shall not or cannot be driven by Department personnel;
- 4.6.7.14 Vehicle towing for inoperable decommissioned vehicles;
- 4.6.7.15 Vehicle towing for FFS category vehicles/equipment regardless of incident;
- 4.6.7.16 Hazardous medical and/or biological waste clean-up in vehicles;
- 4.6.7.17 Vehicle and equipment detailing services;
- 4.6.7.18 Window tinting;
- 4.6.7.19 Vehicle alarm installation;
- 4.6.7.20 Specialty radio, LoJack, or GPS equipment installation; and

- 4.6.7.21 “Special measures” purchases of parts and components. Contractor shall employ an expedited purchasing process and procure expedited delivery services, when directed by County Project Manager. If special measures are requested by County Project Manager for specific vehicles, and Contractor is otherwise in compliance with repair time and out-of-service rates. See sub-paragraph 3.10.2 (Parts Procurement – Special Measures) of Appendix A (Statement of Work);
- 4.6.7.22 ShopFax report modifications requiring additional support and labor from WIS. See sub-paragraph 5.3.8 (ShopFax Report Modifications/Additions) of Appendix A (Statement of Work).
- 4.6.7.23 Additional IBM Cognos or SAP Crystal report-writer, as the case may be, licenses and related support, when directed by County Project Manager or designee (reference sub-paragraph 5.8.4 of Appendix A (Statement of Work)).
- 4.6.7.24 Expansion of ShopFax with additional access points, inclusive of:
- a. additional ShopFax and UniVerse user licenses and support, and any other related licenses and support in excess of the seventy-nine (79) access points in use as of the Work Start Date, as required by County Project Manager or designee, pursuant to sub-paragraph 5.3.6 (ShopFax Expansion and Upgrades) of Appendix A (Statement of Work); and
  - b. additional access point computers and printers together with any associated miscellaneous hardware and data connectivity, as required by Department, to ensure unhindered access to ShopFax for both Contractor and Department Fleet personnel; and
  - c. additional computing equipment or peripherals other than the equipment types described throughout Paragraph 5.0 (Fleet Management Information Systems and Services) of Appendix A (Statement of Work), as determined by County Project Manager or designee.
- 4.6.7.25 ShopFax upgrades for additional functionality, as required by County Project Manager or designee (refer to sub-paragraph 5.3.6 (ShopFax Expansion and Upgrades)) of Appendix A (Statement of Work).

**EXHIBIT 11.1**

**PRICE SHEET SUMMARY**

**[Revised and Restated Under Bulletin Number 20 for RFP No. 475-SH]**

**A. FIXED-PRICE FOR FLEET MANAGEMENT AND MAINTENANCE SERVICES**

Proposer's base Fixed-Price for the following fleet management and maintenance services, per unit increases and/or decreases, and Fee-for-Service labor rates, at the sole discretion of the County, cost of living adjustments (COLA's) may be applied in accordance with sub-paragraph 5.6 (Cost of Living Adjustment (COLA's)) of the Contract.

<b>SECTION</b>	<b>PRICE COMPONENT FIXED-PRICE</b>	<b>TOTAL FIRST YEAR</b>
A.1	Vehicle and Equipment	\$
A.2	Repair Facility and Facility Equipment	\$
A.3	Clean Fuel Program	\$
A.4	Fleet Performance Monitoring	\$
A.5	Warranty and Recall Management	\$
A.6	Fleet Management Information Systems and Services	\$
A.7	Miscellaneous Costs (inclusive of all costs not identified in Sections A.1 through A.6)	\$
	<b>TOTAL</b>	<b>\$</b>

**\*Note: Total should correspond with the amount in 1.2 of Exhibit 11 (Price Sheet)**

**EXHIBIT 11.2**

**PRICE SHEET DETAIL**

**[Revised and Restated Under Bulletin Number 20 for RFP No. 475-SH]**

**Section A.1 VEHICLE AND EQUIPMENT**

Provide cost break down.

<b>SOW REFERENCE</b>	<b>DESCRIPTION</b>	<b>PRICE</b>
3.10	Parts Management and Standards	\$
4.0	Fleet Maintenance and Repair Services	\$
4.3	Preventative Maintenance (PM) Program	\$
4.4	Safety Inspections, Recurring, Mandatory	\$
4.18	Car Wash and Detailing Services	\$
4.19	Replace-Versus-Repair Recommendations	\$
4.20	Suspected Vehicle Abuse	\$
4.21	Security and Care of Vehicles, Contractor	\$
4.25	Towing and Emergency Road Services	\$
4.27	New Vehicle Receiving, Processing, and Outfitting	\$
4.29	Fabrication	\$
4.31	Installation, Miscellaneous	\$
4.32	Vehicle Decommissioning Services	\$
	<b>TOTAL</b>	<b>\$</b>

Transfer this total to the appropriate line item in Paragraph A, Section A.1, Price Sheet Summary.

**Section A.2 REPAIR FACILITY AND FACILITY EQUIPMENT**

Provide cost break down.

<b>SOW REFERENCE</b>	<b>DESCRIPTION</b>	<b>PRICE</b>
3.3	Operational Plan	\$
3.4	Repair Locations and Facility Equipment	\$
3.5	Licenses, Permits, Certifications	\$
3.6	Hazardous and Non-Hazardous Materials, Handling	\$
	<b>TOTAL</b>	\$

Transfer this total to the appropriate line item in Paragraph A, Section A.2, Price Sheet Summary.

**Section A.3 CLEAN FUEL PROGRAM**

Provide cost break down.

<b>SOW REFERENCE</b>	<b>DESCRIPTION</b>	<b>PRICE</b>
3.7.1	General	\$
3.7.2	Clean Fuel Subject Matter Expert	\$
	<b>TOTAL</b>	\$

Transfer this total to the appropriate line item in Paragraph A, Section A.3, Price Sheet Summary.



**Section A.4 FLEET PERFORMANCE MONITORING**

Provide cost break down.

<b>SOW REFERENCE</b>	<b>DESCRIPTION</b>	<b>PRICE</b>
7.2	Daily Staffing Report	\$
7.3	Monthly Report	\$
7.4	Quarterly Report	\$
7.5	Annual Report	\$
	<b>TOTAL</b>	\$

Transfer this total to the appropriate line item in Paragraph A, Section A.4, Price Sheet Summary.

**Section A.5 WARRANTY AND RECALL MANAGEMENT**

Provide cost break down.

<b>SOW REFERENCE</b>	<b>DESCRIPTION</b>	<b>PRICE</b>
3.8.2	Warranty Work, OEM	\$
3.8.4	Warranty Tracking	\$
3.8.5	Warranty Record Requirements	\$
3.9.1	Recalls	\$
	<b>TOTAL</b>	\$

Transfer this total to the appropriate line item in Paragraph A, Section A.5, Price Sheet Summary.

**Section A.6 FLEET MANAGEMENT INFORMATION SYSTEMS AND SERVICES**

Provide cost break down.

<b>SOW REFERENCE</b>	<b>DESCRIPTION</b>	<b>PRICE</b>
5.0	Fleet Management Information System (MIS)	\$
	Fleet MIS Management	\$
	Fleet MIS Procedures	\$
	Fleet MIS Expansion/Upgrades	\$
	MIS Data Security	\$
	Inspection Record Requirements	\$
	County Use of ShopFax/Access to Fleet Records	\$
	Other costs - Please identify	
	<b>TOTAL</b>	\$

Transfer this total to the appropriate line item in Paragraph A, Section A.6, Price Sheet Summary.

**Section A.7 MISCELLANEOUS COSTS**

Please identify costs not itemized, inclusive of all costs not identified in Sections A.1 through A.6, in Paragraph A, Price Sheet Summary.

<b>DESCRIPTION</b>	<b>PRICE</b>
	\$
	\$
	\$
	\$
<b>TOTAL</b>	\$

Transfer this total to the appropriate line item in Paragraph A, Section A.7, Price Sheet Summary.

**B. EQUIPMENT, SERVICE, AND SUPPLIES COSTS**

Identify by general category, costs for all equipment, services and supplies that will be required in the performance of this Contract. Examples of services and supplies include, but is not limited to the following: auto parts, tools, office supplies, telephone, uniforms, etc. Additionally, include all costs that will be paid to vendors, such as but not limited to the following: alignment, upholstery, exhaust work, transmissions, Shop Fax hardware/ software /support/ training and operating costs, etc. List the first years cost for each. The total cost of each item of equipment must be included. Use additional sheets as necessary.

ITEM/DESCRIPTION	TOTAL FIRST YEAR COST
	\$
<b>TOTAL</b>	\$

